Cloud
Distribution

Your Trusted Cybersecurity & Network Added- Value Distributer

Introduction

We are a professional leader company in providing the latest IT infrastructure solutions and products with the most security guarantee in Saudi market.
Cloud Distribution is proud to be number one for sourcing IT products established by Saudi creative team in 2014 located in Riyadh, Saudi Arabia.

Table of **Content**

About Us

- Founded in 2014
- Headquarters in Riyadh, Kingdom of Saudi Arabia.
- Cloud Distribution provides in-country IT services in Saudi Arabia and ME.
- Represents an array of world leading passive and cyber security brands.
- Offers value added services.
- One of the Ideal Group

Mission

To remain the leaders in providing our clients with a high quality and cost effective IT solutions and products, which designed strictly to reach the highest level in performance and profitability, we believe great services should not cost the earth! We maintain communication with the client on a daily basis, to ensure we are fulfilling their needs and creating the best outcome possible.

Vision

To keep finding and accessing new prospects in IT solutions and products to become the leading next generation provider in Saudi Arabia and global market.

To maintain our unique balance between offiering the most cost effective and reliable services in the latest technology, with the remaining of long term partnership approach with our clients to achieve superior returns on their technology investments in various sectors through our in-class industry solutions.

Our **values**

Collaboration:
We are dedicated to a constructive, team-oriented environment, gathering varied perspectives, sharing knowledge, and building effective partnerships with key stakeholders.

Continuous Improvement:
We strive for operational excellence through the on-going development of the staff and the organization as a whole.

Value added distributor :
We encourage creative and critical thinking in the development of technology services and solutions.

People:
We listen to, respect, and care for faculty, staff, clients, and one another, both professionally and personally.

Service:
We strive to provide excellent service by being consistent, agile, reliable, and accessible to all.

Transparency:
We leverage open communications and thoughtful business processes to be accountable in our interactions and our work.
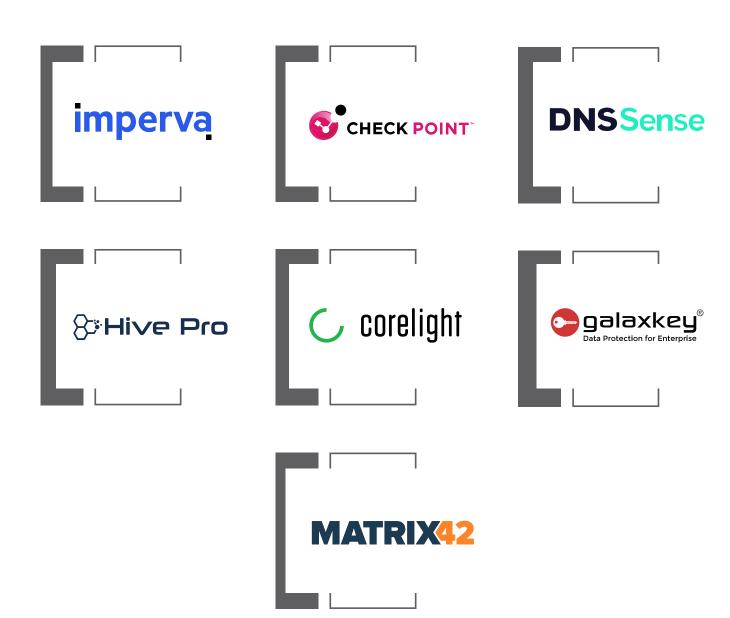
Our
services

Cloud Distribution has one of the most experienced teams maintaining high level skills and expertise in the latest ICT technologies through continuous hands‑on training and through the attainment of the latest and highest level of professional certifica‑tions. Cloud Distribution strategic partners include, Fimperva,Check‑point,Corelight,R&M, Conteg, RMG, Invixium, AEC and Avigilon.

Vendors:

CYBERSECURITY

imperva

CHECK POINT™

DNS Sense

Hive Pro

corelight

galaxkey®
Data Protection for Enterprise

MATRIX42

Vendors:

NETWORK INFRASTRACTURE

R&M

AEC
Made in
ITALY

avigilon
a Motorola Solutions Company

INVIXIUM

CONTEG

dahua
TECHNOLOGY

HUAWEI

Cybersecurity
Vendors

imperva

- ➢ Web Application and API Protection
- ➢ Imperva WAF is a key component of a comprehensive Web
- ➢ Application and API Protection (WAAP) stack that secures from edge to database, so the traffic you receive is only the traffic you want.
- ➢ We provide the best website protection in the industry — PCI-compliant, automated security that integrates analytics to go beyond OWASP Top 10 coverage, and reduces the risks created by third-party code.

Imperva Web Application Firewall Can Secure:

- ➢ Active and legacy applications
- ➢ Third-party applications
- ➢ APIs & Microservices
- ➢ Cloud applications, containers, VMs and more

Data Activity Monitoring (DAM) End-to-end data security

- ➢ Data discovery and classification
- ➢ Data access control
- ➢ Data risk analytics
- ➢ Threat detection & prevention
- ➢ Mitigation & response
- ➢ Compliance management
- ➢ On-premises
- ➢ Hybrid multi-cloud
- ➢ Big Data
- ➢ Data Lakes

- ➢ Managed Database Services (DBaaS)
- ➢ 260+ Built-in integrations
- ➢ SIEM solutions
- ➢ Data Masking
- ➢ Data Encryption
- ➢ Nonstructured Data
- ➢ Identity Management
- ➢ Web Application Firewall
- ➢ CMDB Management
- ➢ Enterprise SOAR

imperva

CHECK POINT™

➢ Quantum™ Network Security **-** Next Generation Firewall Security Gateways™ combine SandBlast threat prevention, hyper**-**scale networking, a unified management platform, remote access VPN and IOT security to protect you against the most sophisticated cyber**-**attacks.

➢ Harmony for remote users is the industry's first unified security solution for users devices and access. It protects devices and internet connections from the most sophisticated attacks while ensuring zero**-**trust access to corporate applications.

                                     ➢ CloudGuard for Cloud Native Security Check Point CloudGuard provides unified cloud native security for all your assets and workloads, giving you the confidence to automate security, prevent threats, and manage posture — everywhere — across your multi**-**cloud environment.

➢ **Infinity-Vision Unified Security Management** - Achieve the gold standard in cyber security with the unified security management delivered by Infinity-Vision. Ensure that your organization can prevent breaches and manage your entire security environment with unified policies from a single pane of glass across networks, cloud, mobile, endpoint and IoT device. Detect, respond, and shut down attacks faster with 99.9% precision using the same SOC tools developed by Check Point Research for their cyber-attack investigations.

➢ **Incident Response Team (CPIRT)** offers 24/7, data (Intellgence)-driven, and vendor-agnostic incident response services. The CPIRT global team helps our customers manage, mitigate, and understand active cyber incidents. The team helps customers of all sizes prepare for cyber incidents through proactive services; such as Playbook Development, Tabletop Exercises, and Threat Hunting.

CHECK POINT

DNSSense

➤ DNSSense – Secure DNS Cloud Solution
Dynamic Security Protection which could be deployed in seconds - Cloud Solution
- Robust and Powerful Defense
- Fullest Extent of DNS Traffic with Precision in One Screen
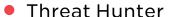- Easy Deployment and Integration to Existing Assets

➤ DNSSense – DNS Visibility On-prem Solution
Managed Detective & Response, Vulnerability Analysis and Management - On Premise Solution.

- Advanced DNS Visibility
- Security Gap Analysis
- SIEM Integration
- Malware Sinkhole and EDR integration
- Domain/IP Enrichment
- Threat Hunter

Hive Pro

HivePro Uni5 focuses on Predictive Attack Surface Reduction using Vulnerability as a pivot.

Typically, any organization's ability to remediate vulnerabilities today is only 15% of active vulnerability count. Organizations are moving away from trying to fix all of the vulnerabilities to focusing on vulnerabilities that matters. Except, they struggle with multiple sources of "what really matters".

Using various siloed tools like Vulnerability Management, Vulnerability Prioritization, Breach and Attack Simulation, PenTesting, customers consume multiple vulnerability ratings but are still unable to find a single console to represent the actual risk.

➢ Uni5 focuses on the Attack Surface Management challenge by using vulnerabilities and threats as pivots to assist customers to reduce the attack surface of breaches. The platform provides a unified view of the true risk of all vulnerabilities using a combination of asset criticality, external threat context, internal compensatory control context, and patch intelligence. We help customers proactively reduce their attack surface before it gets exploited.

corelight

One of the biggest producers of IT and industrial racks, and data center solutions in
EMEA.

Conteg has a wide range of solutions that includes Telecommunication, data, industrial and outdoor racks, Complete solutions for data centers including systems of precision cooling, Intelligent power distribution monitoring systems and Cable management systems.

Applies strict ISO 9001 quality management standards at Conteg. All our products undergo a strict testing regime to obtain TüV certificates.

Products are meticulously constructed from quality materials which comply with technical and environmental specifications and are thoroughly tested and inspected prior to leaving our manufacturing facility.

MATRIX42

Matrix42 Enterprise Service Management accelerates processes and helps reduce costs. Increase enterprise-wide performance with automated service processes.

➢ **Enterprise Service Management**

> ITIL Best Practices and the Self-Service Portal automate order, approval and provisioning processes. Costs and licenses are booked automatically to the right cost unit, and your compliance is ensured because security is built-in.

➢ **Secure Unified Endpoint Management**

Ensure fast and automatic provisioning of all your devices. Built-in security protects your endpoints, apps, and data from the start. Reduce the burden on your IT, increase productivity, and ensure employee satisfaction

➢ **Digital Workspace Platform**

With the SolutionBuilder and the Work-flow Studio you automate your processes or integrate new services and third-party systems - just by drag & drop. Thanks to Unified User Experience (UUX) in any browser and on any device.

galaxkey®

Data Protection for Enterprise

Galaxkey is an email encryption platform that secures company emails and files within a secure collaborative platform.

➢ **Galaxkey Email Security**

- Easy to Install
- Easy to Use
- Works Anywhere
- Integrates Easily
- Fully Scalable
- Stay Compliant

➢ **Galaxkey Secure Workspace**

- Secure by Design
- No Complex Setup Required
- Improved Productivity
- Version Control
- Region-based Hosting

➢ **Galaxkey Electronic Document Signing**

- Highly Secure
- Efficient
- Simple
- Economical

➢ **Secure File Transfer**

- Store files securely
- Shares file safely
- Track files everywhere

NETWORK
INFRASTRUCTURE

R&M

A leading Global cabling and connectivity solution provider for high end-communication networks since 1964.

One of the top three players in Europe and the Middle East.

Offers solutions based on these technologies in three divisions: Data Center, LAN and Public Networks.

Software solutions for network management and monitoring round off the portfolio.

Solutions are compelling in their ability to deliver excellent availability and cost-effective network operations. With its high product quality and forward-looking system design, R&M ensures that networks are fit for the future and that investments remain sound in the long term.

Helps individuals and organizations to communicate quickly and efficiently without limitation.

Customers benefit from consistently high Swiss quality standards as well as our innovative future-proof solutions.

INVIXIUM

➢ Founded in 2012 headquartered in Toronto, Canada.

➢ During Invixium's 8 years of innovation it has been identified as one of the top biometric access control brands in the world. In this short span, they have launched 5 Intelligent products and an enterprise level software.

➢ Invixium is passionate about updating and redesigning the biometrics products into access control and workforce management in the best quality, design and innovation.

➢ The First Biometric Company to offer customization services to tailor specific clients needs.

Made in
ITALY

Founded on September 25, 1968, Allis Electric Co., Ltd. started by producing low-voltage switchgear, motor control centers, high/low-voltage integrated start-up panels, AC/DC industrial control equipment, and transmission & distribution apparatus.

Its steady operations led to the development of independent departments that produce transformers, switching devices and electronic.

alhua
TECHNOLOGY

Dahua North America combines stellar customer service with unparalleled technology to create high performance security and solutions for our clients. Our comprehensive solutions comprise a wide range of features, including video management software and award-winning security cameras. Our dual emphasis on constant technological innovations and client support helps us deliver exceptional quality, reliability, and stability to both our end users and reseller partners.

Dahua's extensive spectrum of products means that we have a security solution for every need and budget. We offer network and HDCVI cameras, recorders, NVRs, and accessories, each ranging across our different series offerings, including Lite Series, Pro Series, and Ultra Series.

Dahua Technology USA Inc. is a subsidiary of Dahua Technology, a global leader of video surveillance equipment manufacturing, according to an Omdia 2021 report. Dahua's expertise in designing and manufacturing video surveillance products for professional applications spans over 20 years — with over 1,700 patents filed and 6,000 plus R&D professionals.

The Dahua US and Canada teams are filled with dedicated and experienced industry professionals who thrive on building relationships and working to provide the best possible experience for customers. The North American region is led by Tim Wang, President and CEO, and several industry experienced executives.

CONTEG

Since its founding in 1998, CONTEG has continued its constant development and growth. Today, we are one of the leading manufacturers of complete solutions for data centers, telecommunication cabinets, and industrial enclosures. We provide global sales and technical support, have manufacturing plants equipped with the latest technologies, and also operate a data center testing laboratory. We supply our solutions to small businesses, large corporations as well as industrial customers.

➢ We manufacture and supply ITC racks and industrial and outdoor enclosures; complete solutions for data centers including systems of precision cooling, intelligent power distribution, monitoring systems, and cable management systems.

➢ Our innovative and modular products and solutions are in line with current industry trends. Their quality and functionality can be endorsed by our global customers. They are used throughout the IT industry when deploying servers, UPS, and other components and to manage the structured cabling systems both inside and outside the racks.

avigilon™
a Motorola Solutions Company

The Avigilon portfolio of fixed video, advanced analytics and smart access control systems are part of Motorola Solutions' mission-critical ecosystem designed for public safety and enterprise security. Avigilon solutions help you find and share critical intelligence faster, so you can respond to events with the speed and decisiveness that keeps people, operations and assets safe. Motorola Solutions' suite of technologies - land mobile radio mission-critical communications, video security & access control and command center software, bolstered by managed & support services - create the most integrated technology ecosystem to make communities safer and help businesses stay productive and secure.

WHAT WE DO?
Our video security, cloud and access control solutions are integrated and powered by AI to provide you with the right information at the right time — so you can take decisive action.

➤ **AI & Video Analytics**

Technology Solutions to help you detect, verify and act on critical events.

➤ **Access Control**

Physical access control solutions to keep people, property and assets safe.

➤ **Video Security**

Latest technology management software, cameras and video recorders.

➤ **Avigilon Cloud Services**

Cloud connected ACC sites enable secure, remote access to your system from anywhere.

WHO IS HUAWEI?

Huawei is a leading global provider of information and communications technology (ICT) infrastructure and smart devices. With integrated solutions across four key domains – telecom networks, IT, smart devices, and cloud services – we are committed to bringing digital to every person, home and organization for a fully connected, intelligent world.

About Huawei Consumer Business Group

As one of Huawei's three business groups, Huawei Consumer BG is the leader of the all-scenario AI life. It covers smartphones, PC and tablets, wearables, mobile broadband devices, family devices and device cloud services. Huawei Consumer BG is dedicated to delivering the latest technologies to consumers and sharing the happiness of technological advances with more people around the world. Walk the walk and make dreams come true.

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